

# TIME RUNNING OUT?

*Outsource* Your Paperwork,  
Case By Case.



A Legal Writing And Research  
Service For California Lawyers.



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# QUO JURE CORPORATION

*Lawyers' Writing & Research*

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# OVERLOADED, OVERWORKED, OVERWHELMED?

Sole practitioners and small firms often have unpredictable work flow. Even if it's generally manageable, there are times when it's not: a judge wants an issue briefed by tomorrow; or a client raises an issue in an unfamiliar area of the law and needs a quick answer; or a motion is served that demands a response just as the lawyer is stepping onto a plane for a much deserved vacation. Without backup, lawyers' workloads can quickly start to manage them, and their time, instead of the other way around.

Who should hire  
Quo Jure Corporation?  
California sole practitioners.



## Need An Assistant Today, But *Not* One On Salary?

Although an associate might be an option to manage this workload, it's a risk to take on an employee when the work is erratic.

## **The Solution:** Hire Your Own Legal Team *Case By Case.*

Hiring a dependable and skilled legal writing and research service that's available when needed, and only when needed, can help sole practitioners get a handle on their paperwork. Capable of drafting state and federal court documents of all kinds (pleadings, pre-trial motions, trial briefs, TRO applications, motions to quash, discovery motions, etc.), the right service can even allow lawyers to take on more clients without fear of becoming snowed under.

## When You Need Someone Now, *Right Now*, You Need Someone With A Proven Track Record... Not A Fresh Face.

When hiring Quo Jure to help manage your workload, you are not hiring a group of fresh faces with a year or two of experience, still learning to think like lawyers. Our managing attorneys and co-founders, Jim Schenkel and Mary Donovan, have been California lawyers for more than 30 years. Our research attorneys—all graduates of top law schools—have 10 to 20 years under their belts. Some have their own practices, and all are specialists in legal writing. In fact, many have logged more than 10,000 hours in drafting effective state and federal court documents.

**Quo Jure has been helping lawyers win motions and cases since 1993.**

### *15 To 30 Years Of Experience In:*

- *Employment Law*
- *Commercial law*
- *Contracts*
- *Probate*
- *Criminal law*
- *Torts*
- *Bankruptcy*
- *Corporations*
- *Business law*
- *And more!*

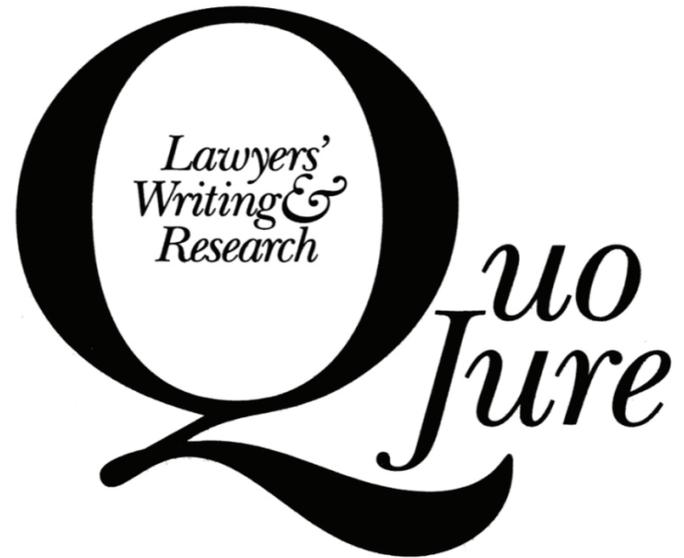
A photograph of a middle-aged man with grey hair and a beard, wearing a light-colored suit jacket, white shirt, and striped tie. He is smiling and looking down at a smartphone he is holding in his right hand. The background is a bright, out-of-focus office setting.

*“I came back from vacation and the brief was written, probably better than I could’ve done myself.”*

## Meet Our Managing Attorneys And Co-Founders.

**Jim Schenkel** is a graduate of Princeton University and Hastings College of Law. He was a founder of Hastings Research, one of the first businesses in the country to offer legal writing and research services to attorneys. He is admitted to practice in California and before the U.S. Supreme Court. Earlier in his career he had his own law practice, and worked as counsel on several class-action cases. In 1993, he co-founded Quo Jure Corporation.

**Mary Donovan** is a graduate of the University of Detroit and Hastings College of the Law. She was admitted to practice in California and before the U.S. Supreme Court. After practicing as an insurance-defense litigator, she opened her own practice as a plaintiffs' attorney, and later joined Hastings Research. She co-founded Quo Jure Corporation.

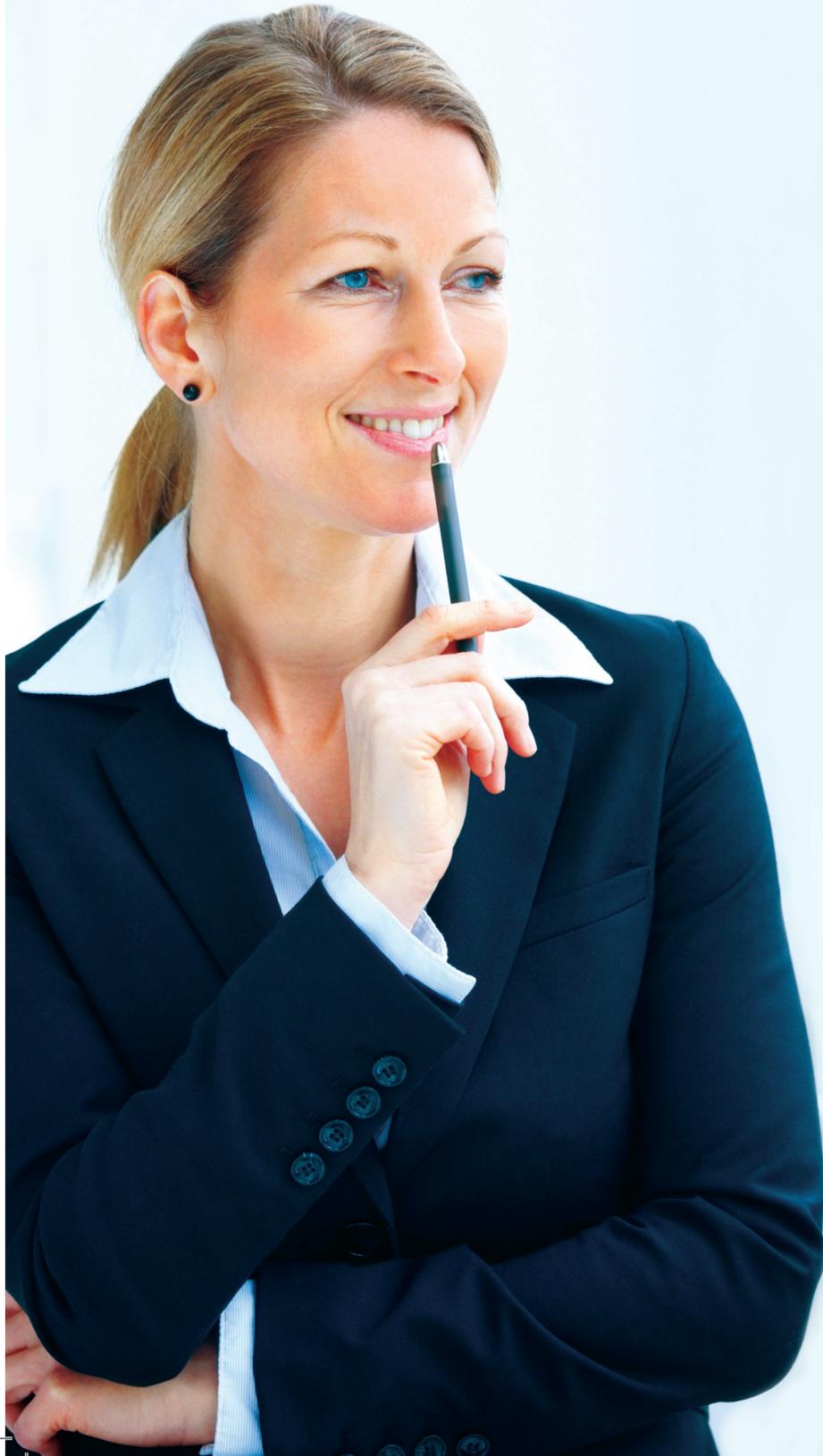


WITH OUR 30+ YEARS OF EXPERIENCE IN CALIFORNIA  
LAW AND PROCEDURE, YOU NEEDN'T TRADE WORKLOAD  
STRESS FOR THE STRESS OF "WILL THEY DO IT RIGHT?!"

You can work with our research attorneys at any level of contact you deem appropriate; they are available evenings and weekends to discuss your project if necessary. All our research attorneys have sophisticated analytical skills, practical insight, and an ability to spot key issues quickly, developed precisely because of the wide range of substantive and procedural issues we see here at Quo Jure.

They also have direct access to our managing attorneys, to draw on their extensive experience, ask for suggestions, explore arguments and theories, or just ask for a reality check. And every document is carefully edited not just for content, but for content, persuasiveness, and style. Thus, at least two experienced attorneys will be working on your case, always bearing in mind the intended audience: a busy judge.

# Offered *Services*



## **LITIGATION (Preparing or Opposing):**

- Complaints
- Demurrers
- Motions to Dismiss
- Summary Judgment Motions
- Jury Instructions
- Trial Briefs
- Motions in Limine
- Motions for New Trial
- Extraordinary Writ Petitions
- Appellate Briefs
- Advocacy Memoranda in other pre- and post-trial proceedings

## **LEGAL RESEARCH & ANALYSIS**

- Objective Memoranda
- Second Opinions

## **Proof Of Quality Is In The Work.**

We do not expect you to just trust that we know how to draft effective briefs. At QuoJure.com you can view redacted samples of our work.

# Easy As 1, 2, 3... 4

- 1** You contact us at 800-843-0660 or info@quojure.com to discuss a motion or opposition, or a pleading or brief, or a memo on a specific issue, or anything else you want to get off your desk.
- 2** During your **FREE CONSULTATION** we will discuss an estimate for your work. Most projects are handled routinely at \$125 per hour and are turned around in seven to ten days. Rush projects that must be completed within about five days are billed at \$155 per hour.  
  
We bill only for hours spent. We do not charge for routine phone and copy costs, but we do pass through costs for reproduction of appellate briefs, shipping of larger packages of documents, and out-of-state Lexis charges.
- 3** You communicate with the research attorney handling your case as much as you'd like during the research and drafting process. If you're wondering what we need to see, the simplest rule of thumb is: **We'll need whatever you'd need to do the job yourself.** We hold all information in strictest confidence. And since we rarely work for the defense bar, a conflict of interest is unlikely to arise.
- 4** We email you edited and proofread documents in WordPerfect, Microsoft Word, or word-searchable PDF. Hard copy is available on request.

# Testimonials From California Attorneys



"[T]he work was superb. . . . The motion was granted and the case dismissed. . . . I have definitely spread the word around here about the quality I received. Thanks."

"You guys did a great job on the probate case for my client. **Opposing counsel has decided to dismiss the case** with prejudice without any demand for payment from my client. Please thank [your research attorney] for me, his research made the case! Thanks a million!"

"The court, opposing counsel—everyone—was impressed with your brief."

"[Your researcher's] work was excellent. **I would rate it at a 9.8 or 9.9 on a scale of 1 to 10.** I particularly liked the way it was organized. I was extremely happy with how quickly you were able to help me. You will have a returning customer in me, and I will pass along to other attorneys I know that if and when they need assistance in their practices they should call Quo Jure first."

"I was pleased with your services on multiple levels. **You were able to assist me on an urgent basis, a major asset.** Your research attorney did more than research the issues; he had a useful discussion with me regarding approaches to the matter."

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